

Project Consulting & Resourcing

Services Portfolio 2008

We are an independent IT consultancy providing both technical and project consulting services to a range of public and private sector organisations. Our Project Consulting and Resourcing services are designed to provide our clients with the resources needed to get the project done, thus ensuring they maximise their investments in IT and maintain the competitive edge. Our expert team has extensive experience of delivering senior consultants globally to many of the worlds largest IT and Telecoms companies, so we understand how to get results, whatever the challenge.

The Challenge

Employment in the IT sector is forecast to grow at five times the rate of the overall UK employment average over the next decade. 140,000 new entrants are required annually to keep up with this demand, but with graduate numbers down 50% in five years and a growing reliance on recruiting from outside the industry, it is proving increasingly difficult to find the right people for the job.

These figures from the eSkills **'IT & TELECOMS INSIGHTS 2008'** survey highlight a growing skills gap in the IT sector, and underline the difficulties employers are now facing when it comes to sourcing the right expertise. This is particularly true at the top levels of the industry, where it is becoming more and more important to source high level engineers and managers with both technical *and* business acumen.

"IT AND TELECOMS PROFESSIONALS ARE INCREASINGLY EXPECTED TO BE MULTI-SKILLED, WITH SOPHISTICATED BUSINESS AND INTERPERSONAL SKILLS AS WELL AS TECHNICAL COMPETENCE."

(Technology Counts: IT & Telecoms Insights 2008 – eSkills UK)

Recruiting these 'hybrid' professionals is often business critical and any problems in doing so often results in the failure to meet customer service objectives & quality standards. Failure to resource properly can even result in the withdrawal of projects.

"I KEEP MEETING CIOS WHO SAY THEY WILL BE RUNNING RESOURCE-CONSTRAINED PROJECTS IN 2008...BUT THE CONSTRAINT IS NOT FROM THE BUDGET BUT FROM THE LACK OF THE RIGHT PEOPLE."

(Gartner Vice President Andy Kyte, Gartner.com)

The difficulty in finding the right mix of skills in candidates is often added to by recruitment suppliers who do not understand business change and who are consequently unable to identify suitable candidates. Multiple applicants are often delivered at speed with minimal screening, generally failing to meet the company's multiple requirements. While outsourcing recruitment to third parties can save time and money, using the wrong supplier can simply add to the frustrations of hiring managers.



The Solution

At Net Consulting we understand the issues and trends affecting the IT industry because we are a part of it. Our Project Consulting and Resourcing team specialise in delivering senior multi-disciplined IT Consultants with a high level of both technical and business competence. We do not simply match key words on a CV to a job description; we endeavour to fully understand the requirements so that we deliver the right consultants every time. We pride ourselves on the strength of our relationship with the consultants on our database; an asset which allows us to draw on knowledge as well as skills, and ensure we are always on the cutting edge of project resourcing.

We work in partnership with our clients to supply the following services, all of which are flexible enough to adapt to specific requirements, on a one-off or ongoing basis:

- **Individual Interim Consultants**
- **Individual Permanent Resources**
- **Entire Project Teams on an interim basis**

Interim Consultants

Net Consulting provides clients with an adaptable human resource which can be tailored as and when business dictates.

All our consultants are subject matter experts who are thoroughly vetted by us to ensure they meet our high standards of technical & communication skills. We aim to build relationships with the consultants on our books to ensure we are able to supply the best people at the right time. Our pool of talent is always expanding, so no matter what the challenge is, our consultants are sure to meet it.



When to engage:

- When you have a short term requirement which needs a skilled consultant with a specific skill set.
- When you have a technical issue and need a consultant to advise on & manage the project.

Permanent Resources

We source consultants primarily from our in-house database, as well as a variety of other avenues from advertising to head hunting, to ensure our clients gain access to the widest pool of talent available. We have a strong relationship with all our consultants which guarantees the provision of suitably qualified and highly communicative people to each role.



When to engage:

- When you need advice on the best way to recruit a certain skill set.
- When you need to find a suitable consultant on a permanent basis but don't have time to waste on unsuitable and irrelevant candidates.

Project Teams

Net Consulting's Project Team service provides clients with a tailor-made team of experts ready to take on a wide range of company specific projects. When unexpected or unusual projects arise the implementation of a ready made project team will not only give you the competitive edge, but it will significantly reduce costs.



When to engage:

- When you have a new project to deliver and need to implement a complete team immediately
- When you have an ongoing project which needs an expert team to hit the ground running and get results

Additional Services

Many companies find that employing the right people can be a difficult process to manage. It can be time consuming, expensive and dealing with multiple suppliers can be complicated. At Net Consulting we can provide flexible and scalable outsourcing to reduce and improve cost structures and to optimise service levels.

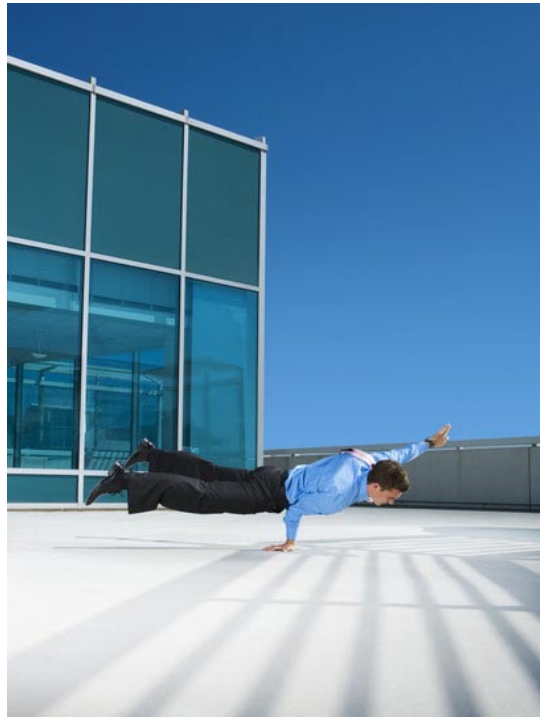


Security Clearance

Senior consultants with current Security Clearance are an important asset to any company working within the Defence industry. We understand this value very well as several of our permanent consultants are currently cleared to SC level. We actively network with Consultants in the defence arena to ensure we deliver the right skills with the right clearance levels whenever our Clients needs them.

We are able to source Consultants from Baseline level to DV level in a variety of skill areas from Network Consultants to Project Managers.





What we deliver:

- An agile service, flexible to our client's requirements
- High level consultants with the relevant skills first time
- Thoroughly screened candidates, compliant with current employment legislation
- Security cleared consultants
- End to end management of the recruitment process, including aftercare
- Advice on sourcing the appropriate skills
- A single point of contact. Service levels are never interrupted
- Efficient invoicing and administration

Upon engagement, one of our consultants will meet with the relevant parties to discuss recruitment needs and strategies. We offer a flexible service which satisfies a variety of requirements that can be amended throughout the engagement to ensure we always offer the most cost effective package.

Contact Us



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